



Department of Finance  
*Quarterly Review*

*For the Period Ended June 30, 2017*

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*Town of Addison*



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**Executive Dashboard - 3rd Quarter, 2017 Fiscal Year**  
**Financial Indicators**

Key Revenue Sources	FY2017 Budget	Actual through 06/30/17	% Annual Budget
Ad Valorem Taxes - General Fund	\$ 14,845,124	\$ 14,753,500	99.38%
Non-Property Taxes - General Fund	14,660,000	11,190,875	76.34%
Hotel Tax	6,000,000	4,533,373	75.56%
Franchise Fees - General Fund	2,870,300	2,052,160	71.50%
Service/Permitting/License Fees - General Fund	2,338,900	2,060,132	88.08%
Rental Income - All Funds	5,310,725	3,872,998	72.93%
Fines and Penalties - All Funds	750,000	396,627	52.88%
Special Event Revenue - Hotel Fund	2,691,200	868,519	32.27%
Fuel Flowage Fees - Airport Fund	932,380	681,956	73.14%
Water and Sewer Charges - Utility Fund	10,630,000	6,813,903	64.10%

Key Expenditures	FY2017 Budget	Actual through 06/30/17	% Annual Budget
General Fund	\$ 37,424,915	\$ 25,386,739	67.83%
Hotel Fund	9,065,072	4,891,977	53.97%
Economic Development	2,029,769	1,273,225	62.73%
Airport Operations	4,403,000	2,842,880	64.57%
Utility Operations	10,045,716	6,614,783	65.85%

**Executive Dashboard - 3rd Quarter, 2017 Fiscal Year**  
**Financial & Staffing Indicators**

**Personnel Information:**

New Hires - Benefitted Positions				
Department	4/2017-6/2017			FY2017
	Part-Time Positions	Full-time positions	Total, 3rd Qtr	YTD
City Manager	0	0	0	1
Conference Centre	0	2	2	2
Finance	0	1	1	3
Fire	0	0	0	2
General Services	0	0	0	1
Info. Technology	0	0	0	1
Infrastructure	0	1	1	1
Marketing	0	0	0	1
Municipal Court	0	0	0	1
Parks	0	2	2	7
Police	0	4	4	8
Recreation	1	0	1	3
Streets	0	0	0	1
<b>Grand Total</b>	<b>1</b>	<b>10</b>	<b>11</b>	<b>32</b>

Separations - Benefitted Positions				
Department	4/2017-6/2017			FY2017
	Part-Time Positions	Full-time positions	Total, 3rd Qtr	YTD
Conference Centre	0	0	0	1
Finance	0	1	1	2
Fire	0	1	1	1
Infrastructure	0	0	0	1
Parks	0	1	1	4
Police	0	3	3	9
Recreation	0	0	0	3
<b>Grand Total</b>	<b>0</b>	<b>6</b>	<b>6</b>	<b>21</b>

**Economic Development Incentives:**

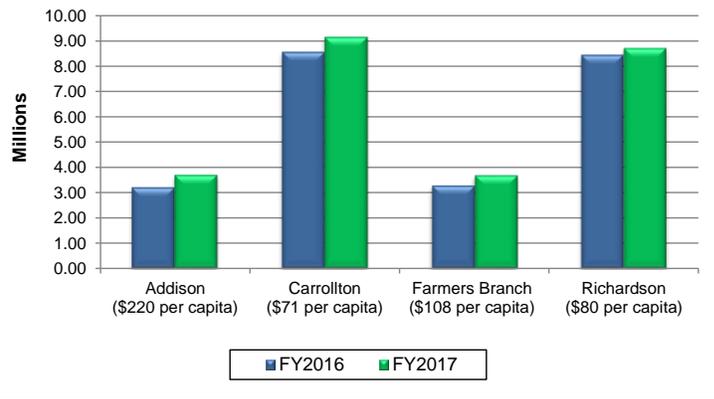
Executed Agreements	Amount Paid FY17	Total Incentives Committed
3	\$360,650	\$571,000

**Purchasing Information:**

Savings = Difference between Low Bid and Next Highest bid

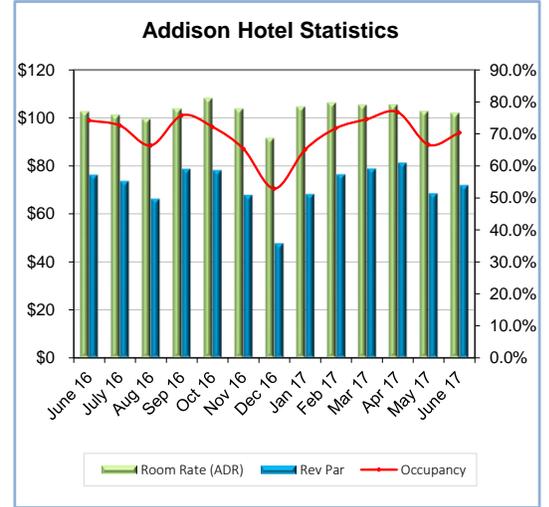
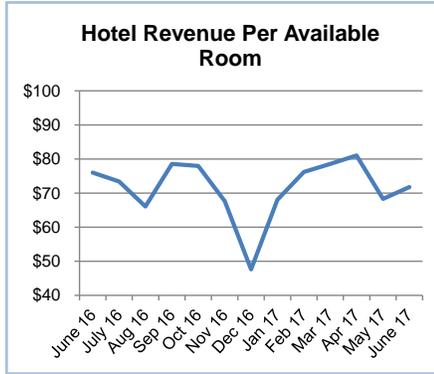
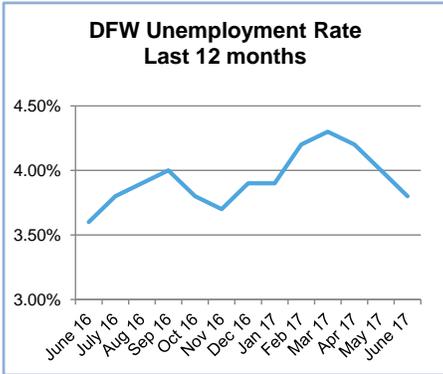
FY16 Bid Savings	YTD FY17 Bid Savings	FY17 Savings Goal
\$955,159	\$59,372	\$650,000

**3rd Quarter Sales Tax Comparison**



# Executive Dashboard - 3rd Quarter, 2017 Fiscal Year

## Economic Indicators



#### Occupancy Indicators:

Office Occupancy = 84.1%

Retail Occupancy = 93.0%

#### Hotel Indicators

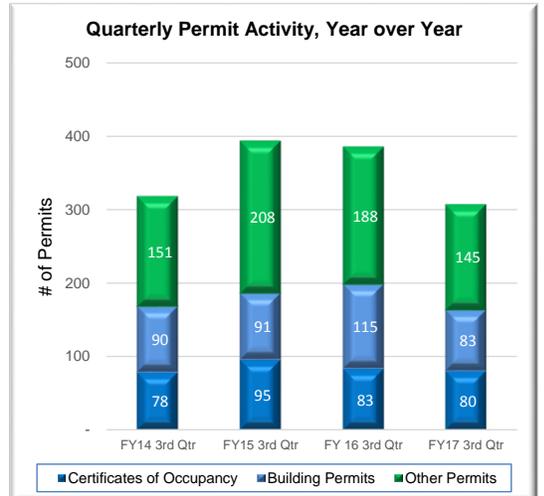
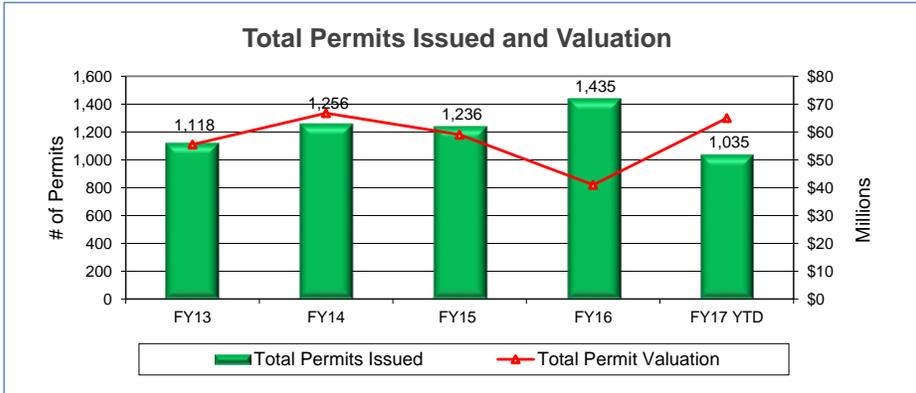
Hotel Occupancy = 71.3%

RevPar = \$73.70



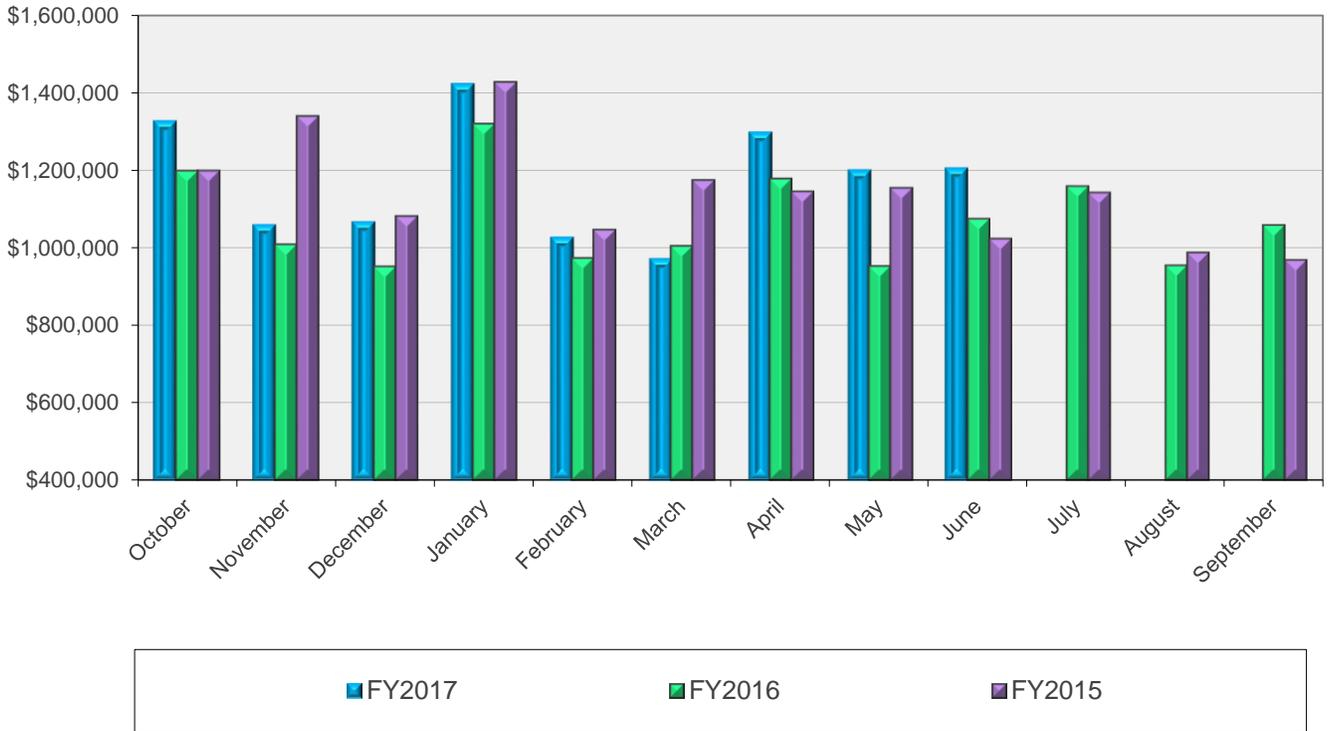
Source: CoStar (compares to prior year)

Source: STR Report (compares to prior year)



Sales Tax Information

### Monthly Sales Tax Collections





**To: Wes Pierson, City Manager**  
**From: Olivia Riley, Chief Financial Officer**  
**Re: Third Quarter Financial Review**  
**Date: September 1, 2017**

This is the third quarter report for the 2016-2017 fiscal year. Revenues and expenditures reflect activity from October 1, 2016 through June 30, 2017 or seventy-five percent of the fiscal year.

### GENERAL FUND

- Fiscal year to date revenue totaled above \$31.0 million, which is 86.8 percent of the overall budget amount. Total revenue is approximately \$2.3 million or 0.9 percent more than received this time last year. Sales tax collections totaled approximately \$10.6 million, a 0.4 percent increase over the previous year-to-date collections. Other revenues in total are trending as budgeted.
- Fiscal year to date expenditures and transfers totaled \$25.4 million, which is 67.8 percent of budget and \$2.7 million, or 0.2 percent less than spent this time last year. Emergency Communications expenditures are at 95%; four quarterly payments have been paid to North Texas Emergency Communications Center. Most other departments are on pace with or below their respective budgets.

### HOTEL FUND

- Total fund revenues through the third quarter totaled almost \$6.0 million, a decrease of \$219 thousand or 11.6 percent from the prior year. The decrease in Hotel fund revenues can be attributed to the Hotel occupancy tax collections which are \$108 thousand or 8.8 percent less than at this time last year. Proceeds from Special Events are also below budget by \$62 thousand or 13.2% compared to FY2016.
- Hotel Fund expenditures of \$4.9 million are 54.0 percent of budget, an increase of 5.9% compared to this time a year ago. Performing Arts is at 99.5 percent of budget due to the advancing of grant payments made to Water Tower Theatre. All other departments are below their respective budgets.

## AIRPORT FUND

- Operating revenue through the third quarter totaled approximately \$4.1 million, compared to \$4.2 million in the prior year. This represents a decrease of approximately 5.4 percent, which can be attributed to the timing of a grant receipt, as well as other income received during this quarter last year.
- Year-to-date operating expenses amounted to just over \$2.8 million, with an operating income of \$1.2 million before debt payments. Operating income is essentially flat when compared to the same time period as last year.

## UTILITY FUND

- Operating revenue through the third quarter totaled \$6.9 million, compared to \$6.5 million in the prior year. This represents an increase of 7.2 percent, which can be attributed to increased rates adopted in the fiscal year 2017 budget.
- Operating expenses through the third quarter totaled \$6.6 million, bringing net operating income to \$305 thousand.

## STORMWATER FUND

- Operating revenue through the third quarter totaled \$1.4 million, compared to \$1.3 million in the prior year. This represents an increase of 4 percent. Drainage revenues are higher due to the addition of new accounts and rate increases implemented in accordance with our rate ordinance; on average, rates increased 5.5%.
- Operating expenses through the third quarter totaled approximately \$237 thousand, compared to \$286 thousand in the prior year.

**TOWN OF ADDISON**  
**GENERAL FUND**  
**FY 2017 QUARTERLY STATEMENT OF REVENUES AND EXPENDITURES COMPARED TO BUDGET**  
*With Comparative Information from Prior Fiscal Year*

CATEGORY	FY 2015-16 ACTUAL PRIOR YEAR	FY 2016-17 ADOPTED BUDGET	FY 2016-17 ACTUAL 3RD QTR	FY 2016-17 ACTUAL YTD	ACTUAL YTD as % of Budget
<b>Revenues:</b>					
Ad Valorem taxes:					
Current taxes	\$ 13,489,611	\$ 14,826,545	\$ 25,813	\$ 14,719,215	99.3%
Delinquent taxes	(45,520)	3,096	2,777	(6,030)	-194.8%
Penalty & interest	32,177	15,483	17,835	40,314	260.4%
Non-property taxes:					
Sales tax	12,831,723	13,400,000	3,701,282	10,573,873	78.9%
Alcoholic beverage tax	1,211,761	1,260,000	316,864	617,002	49.0%
Franchise / right-of-way use fees:					
Electric franchise	1,842,513	1,575,000	355,636	1,193,627	75.8%
Gas franchise	216,745	217,400	-	203,779	93.7%
Sanitation Franchise	-	120,000	-	-	-
Telecommunication access fees	592,062	636,500	135,065	414,142	65.1%
Cable franchise	418,578	316,400	77,192	240,612	76.0%
Street rental fees	4,620	5,000	-	-	0.0%
Licenses and permits:					
Business licenses and permits	137,282	247,800	44,887	95,194	38.4%
Building and construction permits	631,681	598,000	183,807	693,672	116.0%
Service fees:					
General government	106	500	31	152	30.3%
Public safety	921,138	785,200	249,001	676,065	86.1%
Urban development	-	3,000	350	2,350	78.3%
Streets and sanitation	375,564	282,200	98,798	272,527	96.6%
Recreation	72,293	73,300	24,941	58,490	79.8%
Interfund	321,902	348,900	87,228	261,683	75.0%
Court fines	554,393	675,000	108,041	344,529	51.0%
Interest earnings	101,510	70,000	57,315	138,437	197.8%
Rental income	231,877	175,000	13,030	75,680	43.2%
Other	214,997	70,000	11,185	391,832	559.8%
<b>Total Revenues</b>	<b>34,157,013</b>	<b>35,704,324</b>	<b>5,511,077</b>	<b>31,007,145</b>	<b>86.8%</b>

## TOWN OF ADDISON

### GENERAL FUND

#### FY 2017 QUARTERLY STATEMENT OF REVENUES AND EXPENDITURES COMPARED TO BUDGET

*With Comparative Information from Prior Fiscal Year*

CATEGORY	FY 2015-16 ACTUAL PRIOR YEAR	FY 2016-17 ADOPTED BUDGET	FY 2016-17 ACTUAL 3RD QTR	FY 2016-17 ACTUAL YTD	ACTUAL YTD as % of Budget
<b>Expenditures:</b>					
General Government:					
City secretary	34	201,159	25,954	89,706	44.6%
City manager	1,359,512	1,044,171	244,213	736,811	70.6%
Finance	1,400,758	1,670,369	337,369	1,101,170	65.9%
General services	776,252	812,135	144,306	456,176	56.2%
Municipal court	552,162	614,926	162,956	450,588	73.3%
Human resources	5,599,637	613,588	168,748	454,430	74.1%
Information technology	1,586,922	1,909,265	502,782	1,254,053	65.7%
Combined services	997,868	2,412,288	550,928	1,066,237	44.2%
Council projects	360,177	310,819	125,239	262,333	84.4%
Public safety:					
Police	8,107,260	8,641,004	1,926,634	5,980,908	69.2%
Emergency communications	1,412,601	1,410,505	321,066	1,336,764	94.8%
Fire	6,757,240	7,047,475	1,639,297	5,123,997	72.7%
Development services					
Streets	1,207,871	1,386,767	265,974	825,144	59.5%
Streets	1,791,257	1,748,127	514,290	1,212,250	69.3%
Parks and Recreation:					
Parks	3,242,440	3,729,590	725,889	2,244,728	60.2%
Recreation	1,663,760	1,727,051	391,540	1,182,188	68.5%
Other financing uses:					
Transfers to Infrastructure and Econ Development f	1,092,000	2,145,676	536,419	1,609,257	75.0%
<b>Total Expenditures</b>	<b>37,907,751</b>	<b>37,424,915</b>	<b>8,583,604</b>	<b>25,386,739</b>	<b>67.8%</b>
Net Change in Fund Balance	(3,750,739)	(1,720,591)	(3,072,527)	5,620,405	
<b>Fund Balance at Beginning of Year</b>	<b>11,601,861</b>	<b>12,890,799</b>		<b>12,890,799</b>	<b>34.4%</b>
<b>Fund Balance at End of Year</b>	<b>\$ 12,890,799</b>	<b>\$ 11,170,208</b>		<b>\$ 18,511,204</b>	<b>72.9%</b>

**TOWN OF ADDISON**  
**HOTEL FUND**  
**FY 2017 QUARTERLY STATEMENT OF REVENUES AND EXPENDITURES COMPARED TO BUDGET**  
*With Comparative Information from Prior Fiscal Year*

CATEGORY	FY 2015-16 ACTUAL PRIOR YEAR	FY 2016-17 ADOPTED BUDGET	FY 2016-17 ACTUAL 3RD QTR	FY 2016-17 ACTUAL YTD	ACTUAL YTD as % of Budget
<b>Revenues:</b>					
Hotel/Motel occupancy taxes	\$ 6,138,213	\$ 6,000,000	\$ 1,576,592	4,533,373	75.6%
Proceeds from special events	2,725,943	2,691,200	800,977	868,519	32.3%
Conference centre rental	758,676	678,000	196,503	499,388	73.7%
Visit Addison rental	30,337	-	-	-	0.0%
Theatre centre rental	24,992	111,240	12,134	42,207	37.9%
Interest and miscellaneous	2,019	17,000	11,486	31,483	185.2%
<b>Total Revenues</b>	<b>9,680,180</b>	<b>9,497,440</b>	<b>2,597,692</b>	<b>5,974,969</b>	<b>62.9%</b>
<b>Expenditures:</b>					
Visit Addison	331,854	-	-	-	0.0%
Conference Centre	1,156,760	1,449,405	179,206	525,590	36.3%
Marketing	813,446	1,091,773	283,903	618,797	56.7%
Special Events	4,115,195	4,155,275	1,500,893	2,050,669	49.4%
Addison Theatre Centre	-	400,003	74,461	233,824	58.5%
Performing Arts	569,491	447,000	73,673	444,923	99.5%
General Hotel Operations	90,625	262,116	26,648	73,550	28.1%
Other financing uses:					
Transfer to debt serv & ED funds	1,257,124	1,259,500	314,875	944,625	75.0%
<b>Total Expenditures</b>	<b>8,334,495</b>	<b>9,065,072</b>	<b>2,453,659</b>	<b>4,891,977</b>	<b>54.0%</b>
Net Change in Fund Balance	1,345,686	432,368	144,033	1,082,992	
<b>Fund Balance at Beginning of Year</b>	<b>2,040,729</b>	<b>3,644,081</b>		<b>3,386,415</b>	<b>37.4%</b>
<b>Fund Balance at End of Year</b>	<b>\$ 3,386,415</b>	<b>\$ 4,076,449</b>		<b>\$ 4,469,408</b>	<b>91.4%</b>

**TOWN OF ADDISON**  
**ECONOMIC DEVELOPMENT FUND**  
**FY 2017 QUARTERLY STATEMENT OF REVENUES AND EXPENDITURES COMPARED TO BUDGET**  
*With Comparative Information from Prior Fiscal Year*

CATEGORY	FY 2015-16 ACTUAL PRIOR YEAR	FY 2016-17 ADOPTED BUDGET	FY 2016-17 ACTUAL 3RD QTR	FY 2016-17 ACTUAL YTD	ACTUAL YTD as % of Budget
<b>Revenues:</b>					
Ad Valorem taxes:					
Current taxes	\$ 965,009	\$ 1,000,000	\$ 1,771	992,911	99.3%
Delinquent taxes	(3,257)	209	188	(402)	-192.2%
Penalty & interest	2,268	1,043	1,203	2,719	260.7%
Business license fee	65,276	67,000	4,125	59,831	89.3%
Interest income and other	10,796	6,100	5,416	11,662	191.2%
Transfers from General/Hotel Fund	560,524	973,000	243,250	729,750	75.0%
<b>Total Revenues</b>	<b>1,600,615</b>	<b>2,047,352</b>	<b>255,953</b>	<b>1,796,471</b>	<b>87.7%</b>
<b>Expenditures:</b>					
Personnel services	389,360	393,206	92,897	296,636	75.4%
Supplies	41,468	32,450	4,557	11,759	36.2%
Maintenance	52,787	57,362	3,035	11,879	20.7%
Contractual services	840,724	1,523,745	529,606	935,697	61.4%
Capital replacement/lease	25,581	23,006	5,752	17,255	75.0%
<b>Total Expenditures</b>	<b>1,349,920</b>	<b>2,029,769</b>	<b>635,848</b>	<b>1,273,225</b>	<b>62.7%</b>
Net Change in Fund Balance	250,695	17,583	(379,895)	523,246	
<b>Fund Balance at Beginning of Year</b>	<b>752,819</b>	<b>660,126</b>		<b>1,003,514</b>	<b>49.4%</b>
<b>Fund Balance at End of Year</b>	<b>\$ 1,003,514</b>	<b>\$ 677,709</b>		<b>\$ 1,526,760</b>	<b>119.9%</b>

## AIRPORT FUND

### FY 2017 QUARTERLY STATEMENT OF REVENUES AND EXPENDITURES COMPARED TO BUDGET

*With Comparative Information from Prior Fiscal Year*

CATEGORY	FY 2015-16 ACTUAL PRIOR YEAR	FY 2016-17 ADOPTED BUDGET	FY 2016-17 ACTUAL 3RD QTR	FY 2016-17 ACTUAL YTD	ACTUAL YTD as % of Budget
<b>Operating Revenues:</b>					
Operating grants	\$ 110,898	\$ 50,000	\$ -	-	0.0%
Fuel flowage fees	828,240	932,380	219,041	681,956	73.1%
Rental	4,426,111	4,346,485	1,079,285	3,255,724	74.9%
User fees	120,990	48,000	34,083	101,158	210.7%
Other income	170,574	123,293	10,397	47,315	38.4%
<b>Total Operating Revenues:</b>	<b>5,656,813</b>	<b>5,500,158</b>	<b>1,342,806</b>	<b>4,086,153</b>	<b>74.3%</b>
<b>Operating Expenses:</b>					
Town - Personnel services	328,233	411,766	84,093	250,217	60.8%
Town - Supplies	9,350	42,000	2,835	6,957	16.6%
Town - Maintenance	113,270	116,150	14,163	32,298	27.8%
Town - Contractual services	186,435	192,455	42,741	175,327	91.1%
Town - Capital Replacement/Lease	19,160	27,878	6,970	20,909	75.0%
Grant - Maintenance	-	100,000	-	-	0.0%
Operator - Operations and maintenance	2,964,232	3,125,960	699,948	2,014,327	64.4%
Operator - Service contract	427,703	386,792	87,280	342,845	88.6%
<b>Total Operating Expenses:</b>	<b>4,048,383</b>	<b>4,403,000</b>	<b>938,030</b>	<b>2,842,880</b>	<b>64.6%</b>
<b>Operating Income/(Loss)</b>	<b>1,608,430</b>	<b>1,097,158</b>	<b>404,776</b>	<b>1,243,273</b>	
<b>Non-Operating revenues (expenses):</b>					
Interest earnings	-	24,500	12,557	35,530	145.0%
Principal & interest on debt, fiscal fees & other	(592,374)	(587,016)	-	(524,933)	89.4%
<b>Net Total Non-Operating revenues (expenses):</b>	<b>(592,374)</b>	<b>(562,516)</b>	<b>12,557</b>	<b>(489,403)</b>	<b>87.0%</b>
Net Change to Working Capital	1,016,056	534,641	417,332	753,869	
<b>Working Capital at Beginning of Year</b>	<b>1,390,969</b>	<b>2,407,025</b>		<b>2,407,025</b>	
<b>Working Capital at End of Year</b>	<b>\$ 2,407,025</b>	<b>\$ 2,941,666</b>		<b>\$ 3,160,894</b>	

## UTILITY FUND

### FY 2017 QUARTERLY STATEMENT OF REVENUES AND EXPENDITURES COMPARED TO BUDGET

*With Comparative Information from Prior Fiscal Year*

CATEGORY	FY 2015-16 ACTUAL PRIOR YEAR	FY 2016-17 ADOPTED BUDGET	FY 2016-17 ACTUAL 3RD QTR	FY 2016-17 ACTUAL YTD	ACTUAL YTD as % of Budget
<b>Operating revenues:</b>					
Water sales	\$ 6,056,506	\$ 6,040,000	\$ 1,531,727	3,793,477	62.8%
Sewer charges	4,452,519	4,590,000	1,162,029	3,020,426	65.8%
Tap fees	25,275	7,000	4,975	49,075	701.1%
Penalties	79,319	75,000	16,726	52,098	69.5%
Other Income/(Expenses)	570	(31,400)	70	4,575	-14.6%
<b>Total Operating Revenues:</b>	<b>10,614,189</b>	<b>10,680,600</b>	<b>2,715,527</b>	<b>6,919,651</b>	<b>64.8%</b>
<b>Operating expenses:</b>					
Water purchases	3,458,701	3,700,000	890,215	2,385,165	64.5%
Wastewater treatment	2,543,156	2,590,000	763,759	2,147,966	82.9%
Utility operations	3,417,873	3,755,716	676,506	2,081,652	55.4%
<b>Total Operating Expenses:</b>	<b>9,419,730</b>	<b>10,045,716</b>	<b>2,330,480</b>	<b>6,614,783</b>	<b>65.8%</b>
<b>Operating Income/(Loss) (excluding depreciation)</b>	<b>1,194,459</b>	<b>634,884</b>	<b>385,047</b>	<b>304,868</b>	
<b>Non-Operating revenues (expenses):</b>					
Interest earnings and other	268,742	(79,600)	25,240	77,097	-96.9%
Principal and interest on debt, fiscal fees & other	(1,097,486)	(1,047,558)	-	(827,672)	79.0%
Transfers Out:	-	(500,000)	(200,000)	(600,000)	120.0%
<b>Net Total Non-Operating revenues (expenses):</b>	<b>(828,744)</b>	<b>(1,627,158)</b>	<b>25,240</b>	<b>(1,350,575)</b>	<b>83.0%</b>
Net Change to Working Capital	365,715	(992,274)	410,287	(1,045,707)	
<b>Working Capital at Beginning of Year</b>	<b>7,799,733</b>	<b>8,165,448</b>		<b>8,165,448</b>	
<b>Working Capital at End of Year</b>	<b>\$ 8,165,448</b>	<b>\$ 7,173,174</b>		<b>\$ 7,119,742</b>	

## STORM WATER UTILITY FUND

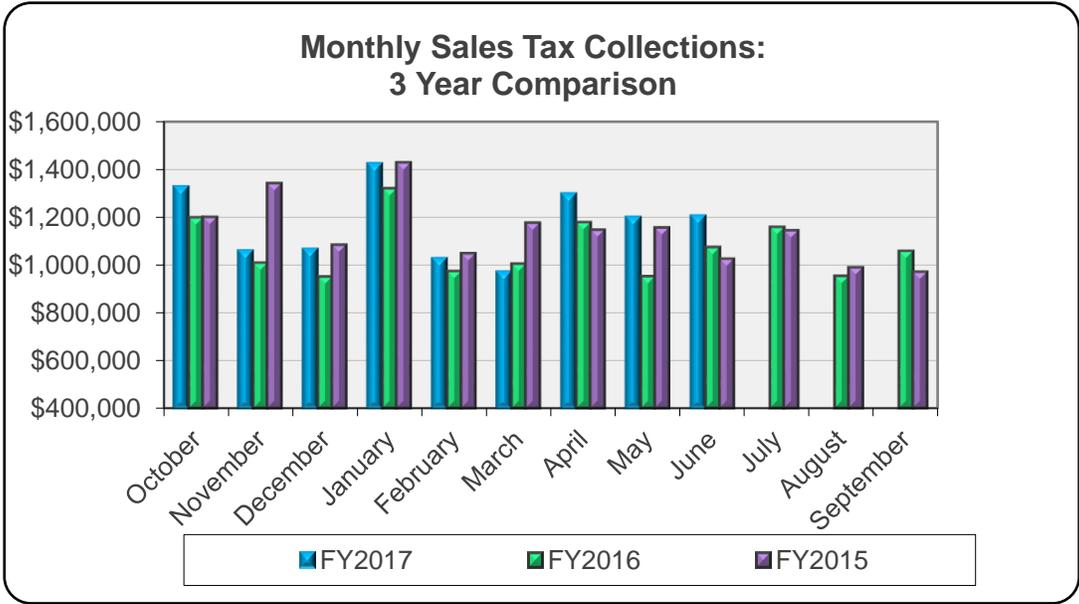
### FY 2017 QUARTERLY STATEMENT OF REVENUES AND EXPENDITURES COMPARED TO BUDGET

*With Comparative Information from Prior Fiscal Year*

CATEGORY	FY 2015-16 ACTUAL PRIOR YEAR	FY 2016-17 ADOPTED BUDGET	FY 2016-17 ACTUAL 3RD QTR	FY 2016-17 ACTUAL YTD	ACTUAL YTD as % of Budget
<b>Operating revenues:</b>					
Drainage Fees	\$ 1,885,773	\$ 1,850,000	\$ 509,944	1,377,409	74.5%
<b>Total Operating Revenues:</b>	<b>1,885,773</b>	<b>1,850,000</b>	<b>509,944</b>	<b>1,377,409</b>	<b>74.5%</b>
<b>Operating expenses</b>					
Personnel services	74,338	156,619	33,143	70,100	44.8%
Supplies	4,663	12,700	2,962	4,002	31.5%
Maintenance	57,941	237,200	26,931	88,310	37.2%
Contractual services	294,295	336,727	26,276	74,503	22.1%
Capital Replacement/Lease	-	-	-	-	0.0%
<b>Total Operating Expenses:</b>	<b>431,237</b>	<b>743,246</b>	<b>89,313</b>	<b>236,914</b>	<b>31.9%</b>
<b>Operating Income/(Loss) (excluding depreciation)</b>	<b>1,454,535</b>	<b>1,106,754</b>	<b>420,631</b>	<b>1,140,495</b>	
<b>Non-Operating revenues (expenses):</b>					
Interest earnings and other	92,021	67,700	20,795	60,540	89.4%
Principal and interest on debt, fiscal fees & other	(546,268)	(544,266)	-	(411,008)	75.5%
<b>Net Total Non-Operating revenues (expenses):</b>	<b>(454,247)</b>	<b>(476,566)</b>	<b>20,795</b>	<b>(350,468)</b>	<b>73.5%</b>
Net Change to Working Capital	1,000,288	630,188	441,426	790,027	
<b>Working Capital at Beginning of Year</b>	<b>2,756,262</b>	<b>3,756,550</b>		<b>3,756,550</b>	
<b>Working Capital at End of Year</b>	<b>\$ 3,756,550</b>	<b>\$ 4,386,738</b>		<b>\$ 4,546,577</b>	

**TOWN OF ADDISON**  
**Schedule of Sales Tax Collections**  
*For the month ending June 30, 2017*

	FY2017		% Change	FY2016	
	Monthly Collections		from	Monthly Collections	
			Prior Year		
October	\$	1,326,017	10.7%	\$	1,197,786
November		1,059,533	5.1%		1,008,587
December		1,066,606	12.1%		951,849
January		1,421,424	7.8%		1,318,916
February		1,027,098	5.5%		973,782
March		971,913	-3.2%		1,004,487
April		1,296,871	10.1%		1,178,059
May		1,199,541	25.9%		953,129
June		1,204,870	12.2%		1,074,295
July					1,158,495
August					954,345
September					1,057,992
	<b>\$</b>	<b>10,573,873</b>		<b>\$</b>	<b>12,831,723</b>
Budget:		13,400,000	78.9%		12,705,000



**TOWN OF ADDISON**  
**HOTEL OCCUPANCY TAX COLLECTION**  
**Hotels By Service Type for the Quarter and Year-to-Date Ended June 30, 2017**  
*With Comparative Information from Prior Fiscal Year*

	Rooms		Apr - June 2017		17 to 16 % Diff.	YTD FY 2017		17 to 16 % Diff.	
	Number	%	Amount	%		YTD FY 2017	%		
<b>Full Service</b>									
Marriott Quorum	547	14%	\$ 254,009	16%	-12%	\$ 791,314	17%	-3%	
Intercontinental	528	13%	235,738	15%	0%	720,299	16%	-4%	
Crowne Plaza	428	11%	163,189	10%	-2%	471,150	10%	-4%	
	1,503	37%	652,936	41%	-6%	1,982,763	44%	-4%	
<b>Extended Stay</b>									
Budget Suites	344	9%	3,862	0%	-35%	11,181	0%	-18%	
Hawthorn Suites	70	2%	25,622	2%	-2%	71,277	2%	4%	
Marriott Residence Inn	150	4%	68,479	4%	-3%	189,466	4%	1%	
Hyatt House	132	3%	61,613	4%	-2%	185,198	4%	-3%	
Homewood Suites	120	3%	60,149	4%	13%	172,893	4%	4%	
Home2Suites	132	3%	68,102	4%	0%	99,000	2%	0%	
Springhill Suites	159	4%	72,925	5%	-17%	216,450	5%	-9%	
	1,107	27%	360,752	23%	18%	945,464	21%	9%	
<b>Business Moderate</b>									
Marriott Courtyard Quorum	176	4%	99,309	6%	6%	287,244	6%	0%	
LaQuinta Inn	152	4%	58,066	4%	-8%	156,825	3%	-9%	
Marriott Courtyard Proton	145	4%	66,459	4%	-11%	190,102	4%	-9%	
Radisson - Addison	101	2%	44,432	3%	-3%	126,518	3%	0%	
Hilton Garden Inn	96	2%	57,673	4%	-7%	162,999	4%	-3%	
Holiday Inn Express	102	3%	33,721	2%	-35%	107,614	2%	-26%	
Best Western Plus	85	2%	33,211	2%	-9%	93,384	2%	-2%	
	857	21%	392,871	25%	-8%	1,124,685	25%	-7%	
<b>Economy</b>									
Motel 6	124	3%	28,451	2%	-16%	79,994	2%	-11%	
Hampton Inn	158	4%	68,183	4%	-12%	198,885	4%	-7%	
Red Roof Inn	105	3%	30,597	2%	1%	88,064	2%	17%	
Comfort Suites	78	2%	22,896	1%	-20%	63,600	1%	-23%	
Super 8	65	2%	11,508	1%	-19%	30,606	1%	-7%	
America's Best Value Inn	50	1%	5,898	0%	-22%	19,311	0%	15%	
	580	14%	167,533	11%	-13%	480,460	11%	-6%	
<b>TOTAL</b>	<b>4,047</b>	<b>100%</b>	<b>\$ 1,574,092</b>	<b>100%</b>	<b>-3%</b>	<b>\$ 4,533,373</b>	<b>100%</b>	<b>-2%</b>	

